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the tried-and-tested steps of his professional framework and his methodology for precisely evaluating renovation costs from hundreds of his own successful rehab projects. Learn every detailed tip, trick, and tactic you need to accurately budget any house flipping project or investment property renovation.

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Determine how to accurately estimate all the costs you are likely to face during renovation--and get all of your rehab questions answered in a single place! Whether you are preparing to walk through your very first rehab project or you're an experienced home flipper, this handbook will be your guide to identifying renovation projects, creating a scope of work, and staying on budget to ensure a timely profit!

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ENTIRELY REVISED AND UPDATED! Over 40,000 first edition copies sold. How much does it really cost to renovate your investment property? Learn detailed tips, tricks, and tactics to accurately budget nearly any house flipping project and investment property renovation from expert real estate investor and fix-and-flipper J Scott. Discover the tried-and-tested steps of his professional framework

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and methodology for precisely evaluating renovation costs in hundreds of his own successful rehab projects. Determine how to accurately estimate all the costs you are likely to face during renovation--and get all of your rehab questions answered in a single place! Whether you are preparing to walk through your very first rehab project or you're an experienced home flipper, this handbook will be your guide to identifying renovation projects, creating a scope of work, and staying on budget to ensure a timely profit! Inside, you will learn how to:

- Inspect every aspect of a property to create your renovation scope
- Decide which upgrade options provide the biggest bang for your buck
- Identify the 150+ most common renovations you'll likely encounter
- See big problems (like mold and termites!) and quickly fix them
- Assign accurate prices to every rehab task to build a detailed budget
- Determine which contractors are best for certain repairs or projects
- Break down the top 25 basic components of a renovation
- And so much more!

You don't need to be a contractor to flip houses, but you do need to know the fundamentals of budgeting and pricing your renovation--including everything from cosmetic renovations to complex installations and upgrades. This book gives you the estimation tools needed to produce the income you desire on your first--or next--investment deal!

This no-fluff book contains detailed, step-by-step training perfect for both the complete newbie or seasoned pro looking to build a killer house-flipping business. In this book you'll discover:

- How to get financing for your deals, even with no cash and poor credit!
- How to evaluate a potential market or "farm" area!
- What types of properties you should buy, where and from whom!
- How to find great deals from motivated sellers!
- How to evaluate deals quickly and accurately!
- How to make



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And Making Empty Homes High Will Come Digging out competitive offers and complete your due diligence efficiently and effectively! --How to create a Scope of Work, a Budget and a Schedule! --How to hire the best contractors and manage your rehab to completion! --How to get your properties under contract for top dollar! --How to get your property to the closing table as efficiently as possible so you can collect your check!

With over 1,000 successful real estate deals between them, the authors combine the science of negotiation with real world experience to dive into all aspects of the real estate negotiation process -- from the first interaction with a buyer or seller, to renegotiating the contract after unexpected issues arise, to last-minute concessions at closing. Aimed at real estate investors and agents at any level, this book not only covers all aspects of negotiating real estate deals, but also contains dozens of true-life stories that highlight how strong negotiation can result in more and better deals, as well as dialogue that will teach you what to say and how to say it, strengthening your ability to close profitable transactions.

Discover How To Come Up With An Accurate Repair Estimate For A Fixer Upper Property Quickly. If you want to be able to quickly and easily come up with a repair estimate any fixer-upper property, then this guide will show you step by step how to do just that. In How To Estimate Repair Costs On A Rehab, I've taken everything I've learned and used in the real estate business when it comes to estimating repairs and broken them down so you can use the findings to your advantage. In This Real Estate Investing Guide, you'll discover... - The 3 different methods of evaluating repair costs - Actual repair estimates and real numbers you can use no matter what type of market you are in - The types of renovations that add the most value - How to avoid common repair estimate mistakes - The system I use for finding the best contractors - And much more... Learning how to estimate repairs accurately will make you a better

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real estate investor and save you money. The best real estate investors are not just the best marketers or have the most money to invest. To have lasting real estate success, you must know how to estimate repairs no matter what type of market or price range of property. Understanding repair costs will make you a better real estate investor whether your strategy is rehabbing, wholesaling, development, rentals, or any other strategy. Knowing how much it costs to repair properties will give you a competitive advantage over your competition so that you don't get in over your head or pass up on amazing deals that need a little work. Get your copy today by clicking the BUY NOW button.

FLIP, the third book in the National Bestselling Millionaire Real Estate Series (More than 500,000 copies sold!) FLIP provides a detailed, step-by-step process to analyze each investment, identify the best improvements, accurately estimate the costs and intelligently oversee the construction. It takes out all the guess work and almost all of the risk. Here's what industry experts are saying about FLIP: "Read this book before you flip that house! FLIP is an indispensable step-by-step guide to flipping houses that you will refer to again and again." -Carlos Ortiz, Executive Producer, "FLIP That House" (TLC's most popular real estate TV show) "At HomeVestors, we're in the business of buying and selling homes for profit and I can attest that there are few, if any, who can rival Rick's and Clay's expertise when it comes to fixing up houses for profit. This book is a must-read for any investor." -Dr. John Hayes, President and CEO of HomeVestors of America (the largest homebuyer in America) "FLIP is a must-read book for everyone in the real estate business. Every agent should have this book. They should read it and master its contents. Why? Because it is the best guide ever written on how to evaluate real estate and how to add value to a house." -Gary Keller, Founder and Chairman of the Board of Keller Williams Realty International and author of bestselling The Millionaire Real Estate Agent and The Millionaire Real

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Estate Investor "For anyone looking to build wealth in real estate, FLIP provides a step-by-step approach that really works in any market." -Loral Langemeier, bestselling author of The Millionaire Maker FLIP extends the national bestselling Millionaire Real Estate series with a step-by-step guide that is quickly becoming "the model" for successfully finding, fixing and selling investment properties for profit. Based on their involvement in over a 1,000 flips, Rick Villani and Clay Davis walk you through the proven five-stage model for successfully flipping a house: FIND: How to select ideal neighborhoods, attract sellers, and find houses with investment potential ANALYZE: Identify which improvements to make and analyze the profit potential of any house BUY: How to arrange financing, present the offer, and close on the purchase FIX: A 50-step, easy-to-follow plan for fixing up houses that keeps you on time, in budget and assures top quality SELL: How to add finishing touches to quickly sell for maximum profit Woven through the book is an entertaining narrative that follows the flipping adventures of Samantha, Ed, Bill, Nancy, Amy and Mitch as they find, buy, fix and sell their first investment houses. With all this plus the experience of over a thousand flips condensed into one book, FLIP gives new investors the tools they need to avoid common pitfalls, make a profit, and enjoy the process of house flipping. Rick Villani and Clay Davis are senior executives at HomeFixers, North America's leading real estate rehab franchise. HomeFixers has been involved in more than 1,000 flips nationwide.

## THE HOUSE-FLIPPING HOW-TO THAT TURNS EVERYDAY PEOPLE INTO ENTREPRENEURS

Everyone likes the idea of turning the ugliest house on the block to the best house on the block and making a profit. Until now a system has not been shared on how to successfully complete this task on time and budget without getting your hands dirty. This book not only cracks the code but shares the proven path and system to have a systems based rehab business that makes consistent profits for ordinary

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everyday people. The Real Estate Rehab Investing Bible reveals the lucrative seven-stage system that allows author Paul Esajian, and his students all across North America, to manage multiple rehab projects at once, while staying on time and under budget to build and grow their wealth. No experience? No problem. You'll learn strategies to find the right properties, negotiate the right offer, identify the right licensed and insured contractor for the job, and get the property sold to a happy homeowner for a profit. No capital? No problem. You'll learn how you can use other people's money to fund your deals and the IRS guidelines that help you keep more of the money you make. By learning and leveraging the principals of rehabbing and real estate, you'll start thinking like a business owner rather than a consumer. Breaking into residential real estate provides an amazing opportunity for those with little, or no experience, and using other people's money. This book gives you the information, education, and systems every investor needs to start flipping and rehabbing houses without doing the work yourself, and without losing your shirt to contractors and bad investing decisions. Find Deals: where and how to find deals, analyzing deals, and estimating repairs in minutes to acquire a rehab Fund Deals: where and how to borrow money, creative financing, and the finance request template to present to asset based lenders and private lenders to fund your deal Fix Deals: how to run a rehab with a proven system without lifting a hammer, identify A+ licensed and insured contractors at wholesale pricing, and what to focus on to maximize your profit Flip Deals: how to properly price, stage, and add the sizzle features to get properties sold within weeks of listing the property by properly analyzing comparables and staging the rehab properly The proven techniques Paul shares work in any location, in any market. If you're ready to get in the game, The Real Estate Rehab Investing Bible teaches you how to play.

This guide provides an overview of the many components of the popular practice of flipping properties.

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Coverage spans the flipping process from start to finish—finding, buying, fixing up, and selling—and the variables needed to make all of those steps successful and profitable. Also included is coverage on negotiating, property inspections, mortgages, taxes, and working with contractors, brokers, and real estate agents. The book is perfect for responsible investors who want to flip houses the right way and steer clear of legal gray areas that get some investors into trouble.

## DIY Guide to Real Estate Rehab

Taxes! Boring and irritating, right? Perhaps. But if you want to succeed in real estate, your tax strategy will play a HUGE role in how fast you grow. A great tax strategy can save you thousands of dollars a year - and a bad strategy could land you in legal trouble. That's why BiggerPockets is excited to introduce its newest book, *The Book on Tax Strategies for the Savvy Real Estate Investor!* To help you deduct more, invest smarter, and pay far less to the IRS!

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