

The Irresistible Consultants Guide To Winning Clients 6 Steps To Unlimited Clients Financial Freedom

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In The Irresistible Consultant's Guide to Winning Clients: Six Steps to Unlimited Clients and Financial Freedom, Fields synthesizes his decades of experience into a step-by-step approach to winning more projects from more clients at higher fees.

~~The Irresistible Consultant's Guide to Winning Clients: 6 ...~~

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In The Irresistible Consultant's Guide to Winning Clients: Six Steps to Unlimited Clients and Financial Freedom, Fields synthesizes his decades of experience into a step-by-step approach to winning more projects from more clients at higher fees. From nuts-and-bolts business advice and tactics to a deeply insightful breakdown of the human side of a very human profession, Fields delivers a comprehensive guidebook that is at once highly approachable and satisfyingly detailed.

~~The Irresistible Consultant's Guide to Winning Clients: 6 ...~~

--Charles Green, author of #1 bestseller The Trusted Advisor "David A. Field's Irresistible Consultant's Guide to Winning Clients redefines the laws and rules of attraction. He creates new definitions for connecting, engaging, and convincing immediate business that lasts for the long term.

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The Irresistible Consultant's Guide to Winning Clients: 6 Steps to Unlimited Clients and Financial Freedom is a book beyond business guidance. The substance is life support for the fulfillment and joy we all yearn for. Fields shows us how to learn our most important life lessons through playing the game of business.

~~The Irresistible Consultant's Guide to Winning Clients ...~~

The Irresistible Consultant's Guide To Winning Clients is the product of Fields' consulting philosophies that help clients create value and produce

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success. David A. Fields is Managing Director of Ascendant Consortium, a group of elite, independent business consultants whose clients span the Fortune 500.

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It's The Irresistible Consultant's Guide to Winning Clients. And, you know, many of you know I started my life as an attorney, which is basically a consultant, although we have the legal license, so it's a little bit different. But we're really giving consulting type advice on very specific, technical legal issues.

~~The Irresistible Consultant's Guide to Winning Clients By ...~~

The Irresistible Consultant's Guide to Winning Clients doesn't only cover the staples of consulting: networking, acquiring leads, and writing proposals – it covers ALL them. He covers every aspect of building a successful consulting practice in a systematic, step-by-step way. To do so, David outlines "The Six Steps", which are as follows:

~~7 Things I Learned From The Irresistible Consultant's ...~~

Blog Tour: The Irresistible Consultant's Guide to Winning... In The Irresistible Consultant's Guide to Winning Clients you'll learn a step-by-step approach to winning more projects from more clients at higher fees. From nuts-and-bolts business advice and tactics to a deeply insightful breakdown of the human side

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In The Irresistible Consultant's Guide to Winning Clients you'll learn a step-by-step approach to winning more projects from more clients at higher fees. From nuts-and-bolts business advice and tactics to a deeply insightful breakdown of the human side of a very human profession, this is a comprehensive guidebook that is at once highly approachable and satisfyingly detailed.

~~Book — David A. Fields~~

Blog Tour: The Irresistible Consultant's Guide to Winning Clients. Though it's a potentially lucrative enterprise, the reality of independent consulting seldom matches the dream. Most solo consultants and boutique consulting firms are perpetually within six months of bankruptcy due to the sputtering unreliability of their new business engines. The problem, according to international consulting expert David A. Fields, is twofold: 1) lack of a consistent, proven plan, and 2) fundamental ...

~~Blog Tour: The Irresistible Consultant's Guide to Winning ...~~

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In The Irresistible Consultant's Guide to Winning Clients: Six Steps to Unlimited Clients and Financial Freedom, Fields synthesizes his decades of experience into a step-by-step approach to winning more projects from more clients at higher fees.

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2017 – The Irresistible Consultant's Guide to Winning Clients. The most highly recommended book on building a consulting practice released in over 30 years, The Irresistible Consultant's Guide to Winning Clients shows consultants like you how to close more consulting engagements. Today – It's all about you!

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